

Message Text

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PAGE 01 STATE 073577
ORIGIN AGRE-00

INFO OCT-01 NEA-10 ISO-00 EB-08 /019 R

DRAFTED BY AGRIC-FAS FMD/ETSD:MLEHRER:ALM
APPROVED BY NEA/ARP:JWTWINAM
FMD/ETSD:NKALLEMEYN
FMD/ETSD:WDOBBINS
FMD/OAA:JDMINYARD
AA:JDECOURCY
AGRIC:ERBEVIS

-----031657Z 044902 /50

R 022214Z APR 77
FM SECSTATE WASHDC
TO AMEMBASSY KUWAIT
AMEMBASSY MANAMA
INFO AMEMBASSY TEHRAN

UNCLAS STATE 073577

E.O. 11652:N/A

TAGS: EAGR: KU, BA

SUBJECT: FAS SALES TEAM

REF: (A) MANAGUA 1388 (B) KUWAIT 1407 (C) KUWAIT 1597
(D) MANAMA 706 (E) COLLINS FEB. 25 AIRCOMM

1. ATLANTIC INTERNATIONAL MARKETING ASSOCIATION (AIM), A REGIONAL EXPORT GROUP COMPOSED OF STATES OF MD., VA., NO. AND SO. CAROLINA, AND GA. IN COOPERATION WITH FAS ORGANIZ-
ING 10 MAN SALES TEAM TO VISIT KUWAIT AND BAHRAIN FOLLOWING CAIRO AND TEHRAN FOOD SHOWS. ACTIVITY DISCUSSED WITH EMBASSY PERSONNEL DURING COLLINS FEBRUARY VISIT.

2. FOLLOWING INDIVIDUALS WILL PARTICIPATE IN SALES TEAM:
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EDWARD C. COLLINS JOHNNY WHITWORTH JOHN LIGON
FAS GA. DEPT. AG. VA. DEPT. AG.
TEAM LEADER AIM COORDINATOR

BRITT COBB DURRELL "DUDE" DAVIS
NO. CAROLINA DEPT. AG. DOUGLAS INTERNATIONAL SALES

LARRY W. DENNIS
DEN-BERE - DENNIS SALES LTD.
FROZEN VEGS & POTATO PRODUCTS

GLENN AILSHIE DAN SHEPPARD
SOUTHERN PACKAGING & STORAGE BA INTERNATIONAL, LTD.
MILITARY & INSTITUTIONAL RATION EDIBLE OILS, CANNED
ITEMS AND CANNED FOOD COMPONENTS MEATS, SALAD DRESSING

ROBERT MARLOWE GEORGE A. HEITZ &
GEORGIA FARM BUREAU J. STEVE LITTLE
PEANUTS AND PEANUT PRODUCTS ROCKINGHAM POULTRY MARKETING
COOPERATIVE
FROZEN POULTRY

3. ORIGINALLY PLANNED FOR TEAM TO ARRIVE KUWAIT JUNE 3,
1977. RECENTLY LEARNED NO FLIGHTS TEHRAN-KUWAIT THAT DAY.
FOLLOWING SCHEDULE THEREFORE SUGGESTED:

JUNE 4 ARRIVE KUWAIT 10:45 AM KUWAIT AIR 901
JUNE 4 PM - BUSINESS APPOINTMENTS
JUNE 4 EVENING RECEPTION
JUNE 5 BUSINESS APPOINTMENTS ALL DAY
JUNE 6 EARLY MORNING DEPARTURE FOR BAHRAIN SINCE JUNE 7
FLIGHT FULL

4. PROPOSED BAHRAIN SCHEDULE AS FOLLOWS:

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JUNE 6 ARRIVE BAHRAIN 7:50 AM KUWAIT AIR 620
JUNE 6 PM BUSINESS APPOINTMENTS
JUNE 6 EVENING RECEPTION
JUNE 7 BUSINESS APPOINTMENTS ALL DAY
JUNE 8 APPOINTMENTS OR FOLLOW UP EARLIER CALLS
JUNE 9 DEPART FOR U.S.

5. IF POSTS CONCUR IN ABOVE SCHEDULE, PLEASE CHANGE HOTEL
RESERVATIONS AND ARRANGEMENTS ACCORDINGLY AND ADVISE. WILL
NOT NEED EXHIBIT SPACE SINCE TEAM ADVISED NOT TO SEND PRO-
DUCT REF. (B).

6. FAS WILL MAKE AVAILABLE \$1,000 TO EACH POST TO
COVER RECEPTION AND MISCELLANEOUS COSTS ASSOCIATED WITH
TEAM. FUNDS WILL BE AUTHORIZED BY AMENDING COUNTRY PRO-
JECT STATEMENT TRANSMITTED EACH POST BY R. CANNON DECEMBER
16 LETTER.

7. FAS HOPING TO HAVE TEAM BROCHURE PRINTED WITH PHOTO,

BIO-DATA, COMPANY, AND PRODUCT INFORMATION INCLUDED. PLAN
TO MAKE 150 COPIES AVAILABLE EACH POST PRIOR TO TEAM
ARRIVAL.

8. APPRECIATE SUPPORT AND INTEREST OF POSTS TO DATE AND
WELCOME COMMENTS OR SUGGESTIONS.
VANCE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 02-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE073577
Document Source: CORE
Document Unique ID: 00
Drafter: FAS FMD/ETSD:MLEHRER:ALM
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770116-0064
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770494/aaaaddzc.tel
Line Count: 123
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: d35301ab-c288-dd11-92da-001cc4696bcc
Office: ORIGIN AGRE
Original Classification: UNCLASSIFIED
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Original Previous Classification: n/a
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Retention: 0
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Review Withdrawn Fields: n/a
SAS ID: 2916046
Secure: OPEN
Status: NATIVE
Subject: FAS SALES TEAM
TAGS: EAGR, BAGB, BEXP, KU, BA
To: KUWAIT MANAMA
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/d35301ab-c288-dd11-92da-001cc4696bcc
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